**(DIRECTOR) (SALES&MARKETING)**

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 **Frankfort Registration nr: 2010/058052/23**

 **Free State**

 **9830**

***COMPANY***

**BUTIYANI SECURITY** is a security and protection company aimed at offering the best service to our clients. The company has over the years grown with clients as well as the services we offer in order to meet our client’s requirements and the opportunities out in the industry.

We are a company that has over the years put together a team of security professionals who take the security of clientele property and customers safety very seriously; and we provide a very competitive rate for the best quality service. We our totally committed to providing the best security and the fact that continual training is given to security personnel to allow them to deal with and foresee incidents and prevent them is a testimony to this principle.

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| **BUTIYANI SECURITY offer a wide****range of security solutions** **trailered to the client’s needs.** |

**“Our business is to secure the world”**

**KEY CONSIDERATIONS**

The following are what we **BUTIYANI SECURITY** believe are key considerations when it comes to selecting security services company and ones which we place incredibly high emphasis on:

**\*BUSINESS NEEDS**

**=**The securing your premises and customers is a key objective.

**\*PROVEN REFERENCES**

**=**We have a list of reference site at which customers can be contacted.

**\*HIGH SERVICE LEVEL**

**=**We understand the business of security and quality is never compromised.

**\*TRAINED EXPERTISE**

**=**Our security officers are trained and sent on training every 03 months.

**\*EXCELLENT RESPONSE TIMES**

**=**Appropriate skills at relevant locations ensuring your investment is protected.

**\*COST EFFECTIVE SOLUTION**

**=**Competitive rates without foregoing quality.

We have made a concerted effort to ensure that our business grows on a solid foundation in order to ensure the quality of service we deliver is top quality and personal. All our clients are our most important clients.

We believe that given the opportunity to provide the security services to you we will be able to demonstrate our commitment to providing a quality of service unrivaled by any other security company.

**BUSINESS OBJECTIVES**



Our objective is not to do security the way everyone does security but to do it more innovatively and efficiently. We don’t want to be the biggest just the most elite.

**BUTIYANI SECURITY** strives to attain and maintain the following business objectives;

**\***Customer satisfaction and safety

**\***Reliability of services

**\***Quality of services

**\***Empowerment of employees

**\***Cost effective security solutions

**\***Tailored solutions to our clients

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**WHAT WE OFFER**

Below is a list of the wide range of services **BUTIYANI SECURITY** offers valued clients. We are dedicated to offering the best and most cost effective solutions to our clients.

* Armed Guarding
* 24hours Guarding
* Event management
* Personal/VIP Protection
* Crowd Control
* Dog patrol
* Venue Control
* General Security
* Access Control
* Armed Reaction
* Community Protection
* Alarm Systems
* CCTV Systems
* Electric Fences
* Gate And Door Automation

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**SERVICE LEVEL AGREEMENT**

Our service agreement includes the following as part of the basic SLA.

**SECURITY PERSONNEL**

* All the security officers are registered and graded by the Security Officers Board.
* In order to be able to handle and deal with any security related issues, all security officers are given training every three months.

**INFORMS AND EQUIPMENT**

* At **Butiyani Security** we pride ourselves on the complete look and service to the client and therefore as part of our philosophy, we provide each security officer two sets of uniforms as part of the complete package at no cost to the Security officer, ensuring that a high degree of professionalism is reflected by **Butiyani** **Security** and the Client side as well.
* Each Security officer will be equipped with panic/check point button, in the event of a security issue, they will be able to alert either the armed reaction unit or the people depending if the client requires the services of a reaction company or linked to the police.
* The Senior Security on site will have access to a cellular phone in which **Butiyani** **Security** Management can be contacted in the event accident.

**TRAINING**

* Another extremely important differentiator between **Butiyani** **Security** and other security companies, we believe that is imperative and guarantee that each security officer will be sent on training at least every three months in order to be able to handle any issue regarding safety of a client/assets.
* **Butiyani** **Security** thus ensures that all security officers in its Employ to attend training that which is provided as part of **Butiyani** **Security** employment contract.

**SHIFTS**

* Shift registers and hours are security stipulated and adheard to, we will never allow double shifts of 12 hours to be worked by one security officer due to the obvious reasons such fatigue.

**MANAGEMENT REPORTS AND FEEDBACK**

* Each week the Security Manager will receive a print out report of the O.B register for the previous week
* A Monthly meeting will be held between Security Management and Company (client) and the co of **Butiyani** **Security** to discuss any security related matters.

**LOGS AND REGISTER**

* Every site has an Occurrence Book (OB), which is filled and filled every shift; all security incidents are clogged in this register.
* Every Security officer carries a log book and any incident that may occur during the shift is logged in this register and then transferred to the occurrence book before the event end of the shift.
* Every Week, a printed report is given to the Centre Management detailing all the security events and incidents that have taken place over the past week.

**TERMS AND REFERENCE**

The following will be provided as standard for each and every shift:

* Supervisor per shift;
* Link up to a reaction company (optional)
* Handheld Radios
* Cellular phones
* Panic Buttons
* Log Book
* Occurrence Book Register





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**24/7 GUARDING RATES**

|  |  |  |
| --- | --- | --- |
| **SECURITY** | **COST PER SHIFT ON MONTHLY BASIS** | **COST PER SHIFT ADHOC SERVICES** |
| Grade B Day-shiftGrade B Night-shiftGrade B Day-shift armedGrade B night-shift Armed | R11 000R16 000R20 000R25 000 |  |
| Grade C Day-shiftGrade C Night-shiftGrade C Day-shift armedGrade C night-shift Armed | R9 000R9 250R10 500R11 000 | R1 000R1 500R3 000R3 500 |
| Grade D Day-shiftGrade D night-shift | R8 000R8 250 | R1 000R1 500 |

**EVENT SECURITY STANDARD RATES**

|  |  |  |
| --- | --- | --- |
| **SECURITY PERSONNEL** | **6 HOURS SHIFT** | **12 HOURS SHIFT** |
| Car guard and ushers | R1 500 | R3 000 |
| General crowd control | R1 500 | R3 000 |
| Executive guard (unarmed) | R3 000 | R6 000 |
| Personal body guard (armed) | R7 000 | R14 000 |
| Security driver | R3 000 | R6 000 |
|  |  |  |

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**RESIDENTIAL & COPLEX SECURITY**

**BUTIYANI SECURITY** excel in security residential complexes as well as boomed suburbs, commercial premises, shopping malls and private residences. We are housing developer, security company dealing with all of their current sites and new acquisitions.

**EVENT SECURITY**

**BUTIYANI SECURITY** offer dedicated solutions in the event security and management arena, ensuring your event is secure and that visitors are safe at all times. Below is a list of security options we offer to secure your event;

* Private Escords
* Private Bodyguard
* CPO Protectors
* Crowd Control Security
* Venue Security
* Public Event
* Event Management Security
* Undercover Services

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***COMAPANY INFORMATION***

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 FRANKFORT

 9830

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